

Message Text

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PAGE 01 ABU DH 01717 171332Z
ACTION COME-00

INFO OCT-01 EUR-12 NEA-11 ISO-00 EB-08 /032 W
-----119719 180011Z /62

R 171150Z JUN 78
FM AMEMBASSY ABU DHABI
TO SECSTATE WASHDC 8011
INFO AMEMBASSY LONDON

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FOR COMMERCIAL OFFICE AMEMBASSY LONDON

E.O. 11652: NA
TAGS: BEXP TC
SUBJECT: SHAIKH HAMDAN INTEREST IN FORD AGENCY

REF: ABU DHABI 1497

1. AMBASSADOR WAS VISITED ON JUNE 17 BY MUHAMMAD KHALIFAH SABHA WHO IS THE DIRECTOR OF THE OFFICE OF THE UAE DEPUTY PRIME MINISTER, SHAIKH HAMDAN BIN MUHAMMAD, TO PLUG FOR SALIM TRADING AND CONTRACTING COMPANY TO RECEIVE FORD AGENCY. SABHA REFERRED TO PREVIOUS CONTACTS WITH EMBASSY ON THIS MATTER (REFTEL) NOTING THAT HAKAM HAMAD HAD BEEN IN CONTACT WITH MR. PERRYMAN OF FORD MOTOR COMPANY IN LONDON.

2. AMBASSADOR SAID THAT THERE WERE NUMBER OF INDIVIDUALS AND FIRMS IN UAE WHO ARE IN CONTENTION FOR FORD AGENCY IN UAE AND THESE HAD BEEN REPORTED OVER PERIOD OF MONTHS TO DEPARTMENT TO CONVEY TO FORD MOTOR COMPANY. AMBASSADOR RECALLED THAT NOT ONLY WAS SHAIKH HAMDAN IN THE WINGS BUT THERE WERE AT LEAST TWO OF HIS OTHER BROTHERS, SHAIKH MUBARAK, THE MINISTER OF INTERIOR, AND SHAIKH SURUR, THE HEAD OF EMIRI COURT, PLUS ABU DHABI CROWN PRINCE SHAIKH KHALIFA BIN ZAYID AND A HOST OF SUBSTANTIAL BUSINESSMEN WHO HAD SENT EMISSARIES TO SEEK
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AMBASSADOR'S INTERVENTION. AMBASSADOR SAID HE WOULD REPORT THIS APPROACH ALONG WITH ALL THE OTHER BUT THAT ANY DECISION REGARDING AGENCY RELATIONSHIPS WOULD HAVE TO BE MADE BY FORD COMPANY ALONE. AS WITH THE OTHER INTERLOCUTORS, SABHA CLAIMED THAT FORD WOULD SOON BE OFF BOYCOTT LIST BUT WHEN PRESSED, COULD GIVE NO SPECIFIC BACKGROUND FOR THIS STATEMENT.

3. FOR LONDON. EMBASSY LONDON REQUESTED CONVEY GIST OF
THIS LATEST APPROACH TO PETER PERRYMAN, 169 KINGS ROAD,
BRENTWOOD, TELEPHONE 219500.
DICKMAN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 17 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978ABUDH01717
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780254-0587
Format: TEL
From: ABU DHABI
Handling Restrictions: n/a
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Litigation History:
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Office: ACTION COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 78 ABU DHABI 1497
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2309966
Secure: OPEN
Status: NATIVE
Subject: SHAIKH HAMDAN INTEREST IN FORD AGENCY
TAGS: BEXP, TC
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/b819c486-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014